



Joe Cryan

Sales Associate

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Expertise

- Industrial sales and leasing
- Specialist in the Southeast Valley
- Buyer/Seller & Landlord/Tenant representation

Summary of Qualifications

- Over seven years of commercial real estate experience
- Cold calling and identifying potential users
- Preparing brochures and information packages
- Preparing and emailing information to users/brokers
- Monitoring any land/building availability
- Comparable sales of land/buildings
- Driving market to obtain information
- Coordinating information furnished to NAI Affiliates
- Showing of all listed properties
- Preparing Listing Agreements, Letters of Intent and Counter Proposals
- Delivering information
- CoStar, RealTrac programs

Education

Arizona State University, Tempe AZ
Bachelor of Interdisciplinary Studies, Business and Mass Communications

Professional Affiliations & Designations

- The National Association of Industrial and Office Properties (NAIOP) Member
- Real Estate Sales License from the State of Arizona
- NAI Industrial Council, Member
- Greater Phoenix Economic Council (GPEC) Member

Significant Transactions

- Drivetime Corporation 127,000 SF
- Lisanti Foods Distribution Facility 98,000 SF
- Puckett's Carpet Company (build to suit) 26,000 SF
- Decorator Industries 35,000 SF
- Dean Fence & Gate 20,044 SF
- AZ Department of Economic Services (build to suit) 80,000 SF
- Mark's Valley Grading 29 acres &
30,000 SF buildings
- CSM Corp. 12 acres
- LDS Church 12 acres