



Mark Wilcke

Senior Vice President

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Expertise

- Industrial sales and leasing
- Land sales, build to suits, Investment sales
- Buyer and Seller representation

Summary of Qualifications

- NAI Horizon - 1994 to Present - Phoenix AZ
- Scott Jackson Brokerage, Inc. - 1985 to 1994 - Phoenix AZ
- Over 20 years experience of Commercial Real Estate sales in Arizona

Education

Arizona State University, Tempe, AZ –
Bachelor of Science, Business Administration
Degrees and Majors in Real Estate and Personal Management

Professional Affiliations & Awards

- NAI Horizon #2 ranking Income Producer - 2006
- NAI Horizon “Agent of the Year” (#1 ranking) Income Producer - 2005
- NAI Horizon #2 ranking Income Producer - 2004
- NAI Horizon #2 ranking Income Producer - 2003
- NAI Horizon “Agent of the Year” (#1 ranking) Income Producer - 2002
- NAI Horizon “Agent of the Year” (#1 ranking) Income Producer - 2001
- Specialist, Industrial & Office Real Estate (SIOR) Candidate
- NAIOP, Member
- Continuing education for CCIM Membership

Significant Transactions

- Drivetime Corporation 127,000 SF
- 550 W.I.S., LLC & The Price Company 119,000 SF
- Lisanti Foods Distribution Facility 98,000 SF
- Advo Systems & Sun State Builders 82,000 SF
- State of Arizona; CMS Corp 80,000 SF BTS
- Dave Bang Assoc. & Payless Cashways 60,000 SF
- Southwest Traders & Able Distributing 75,000 SF
- Crafcoc, Inc. 41,400 SF
- TLC Polyform Inc. & Vanderway Prop. 40,500 SF
- Puckets Flooring Co. 40,000 SF BTS

Significant Transactions (continued)

• Pepsi Bottling Group & ProLogis	32,000 SF
• Midamerican Aerospace & Ryan Companies	15,800 SF
• LaMesa AV Sales Facility	22 acres & 35,000 SF Bldgs
• Keith Riggs Plumbing & Barr Development	11 acres & 35,000 SF BTS
• Mark's Valley Grading	29 acres & 30,000 SF Bldgs
• Abdullatif A. Al-Sharhri	50 acres
• Skill Golf, Inc.	39 acres
• Palm Harbor Homes & Volpe Family Trust	34.42 acres
• Younger & Ansani Bros. Construction, Inc.	32 acres
• Spring of Life	29 acres
• Diversified Partners	20 acres
• Steele Foundation & Schwab Family Trust	16 acres
• Zion's National Bank & Tri-City Mechanical	15 acres

Partial Client List

- Pepsi Corporation
- McDonald's Corporation
- Circle K Corporation
- Westcor Partners
- Palm Harbor Homes
- Hertz Corporation
- Steele Foundation
- Advo Systems
- Goodyear Tires
- Dave Bang & Associates
- Sun State Builders
- La Mesa RV
- Keith Riggs Plumbing / AMPAM
- MidAmerican Aerospace
- CSM Corporation
- GTECH Corporation
- Hilltop Electric
- Mr. Electric Company
- East Group
- Ryan Companies
- LDS Church
- Leighton Roberts Investments
- Trucks Only
- Capps Van Leasing and Sales
- Pucketts Carpet Co.
- City of Mesa